



Energy Management

January 17th 2009





Energy Management

- Energy prices have risen significantly across Western Europe
- Emerging legislation has encouraged users to reduce energy consumption
- Users are showing strategic moves to focus on energy consumption

Therefore......

Flowserve has established a dedicated Energy
Management capability to allow us to take the lead and
support our end users.





What will Flowserve offer?

- An holistic approach to energy management
 - To provide our Clients with a range of reasons and benefits for embarking on such a process
 - To provide the technical expertise to develop, support and carry out complete analyses of Clients' pumps and system(s)
 - Provide Recommendations and Implement Solutions





How?

- Pump population analysis
- Site testing
- Analysis of systems and data
- Development of upgrade solutions
- Implementation of changes
- Verification of improvements





Where to Start?

- Identifying the potential....
 - Energy usage tariff
 - Pump population
- How are pumps being operated?
 - Performance curves?
 - Interaction with System Curve?
 - 。% BEP?
 - Absorbed power
 - Utilisation
 - Maintenance history





Pump Population Analysis

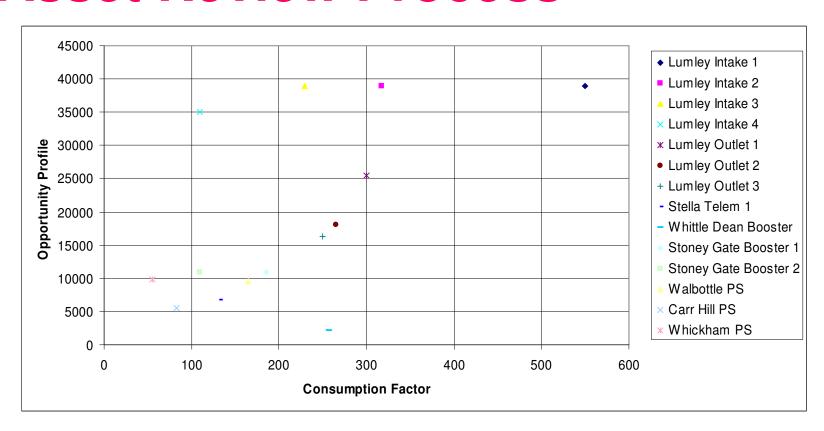
Prioritisation using ranking technique

			Ass	et Revie	ew Process				
Consumption Profile.					Opportunity Profile.				
Location	Power Kw	Load Factor	# Pumps	Consumption Factor	Time since last O/haul (months)	Coating used in last overhaul (Yes = 1 No = 2)	Water Quality (Abstraction = 2, Potable = 1)	Head (m)	Opportunity Profile
Lumley Intake 1	550	1	1	550	120	2	2	81	38880
Lumley Intake 2	317	1	1	317	120	2	2	81	38880
Lumley Intake 3	229	1	1	229	120	2	2	81	38880
Lumley Intake 4	110	1	1	110	120	2	2	73	35040
Lumley Outlet 1	300	1	1	300	120	2	1	106	25440
Lumley Outlet 2	265	1	1	265	120	2	1	75	18000
Lumley Outlet 3	250	1	1	250	120	2	1	68	16320
Stella Telem 1	132	1	1	132	120	2	1	28	6720
Whittle Dean Booster	257	1	1	257	60	2	1	18	2160
Stoney Gate Booster 1	185	1	1	185	60	2	1	91.5	10980
Stoney Gate Booster 2	110	1	1	110	60	2	1	91	10920
Walbottle PS	110	0.5	3	165	60	2	1	79.2	9504
Carr Hill PS	55	0.5	3	82.5	60	2	1	46	5520
Whickham PS	37	0.5	3	55.5	60	2	1	81.8	9816





Asset Review Process

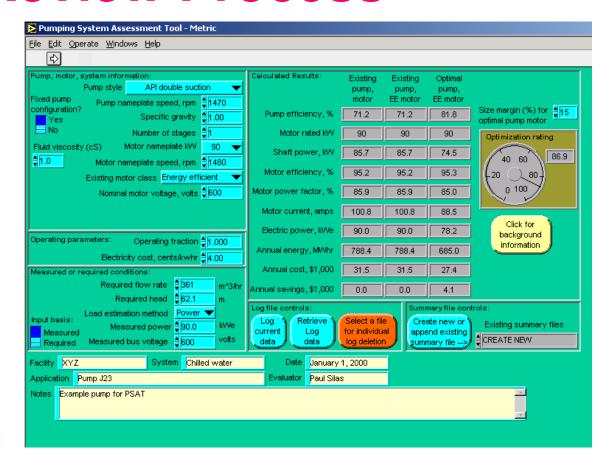






Asset Review Process

PSAT







Availability of Data

- Original OEM data
 - H-Q curves
- Assessing current performance
 - Pump wear
 - Revised process conditions

.....site testing





Site Testing thermodynamic

- Performance Test (H,Q,η,P)
 - Thermometric
 - Conventional methods
- System Analysis
 - Data gathering/measurement
- Noise
- Vibration





What is Thermometric Testing?

P (power) = H (head) x Q (flow) x sg Constant x η (efficiency)

- Typical "conventional" performance testing measures "H","Q" & "P" from which efficiency can be calculated.
- Measuring "Q" on site can be difficult.
 - Client PI system
 - Ultrasonic techniques
- Thermometric testing techniques measure "P", "H" & "η", from which "Q" can be derived





Measuring Efficiency

- In a pump described as 80% efficient, the energy associated with the 20% "lost" efficiency goes into heating the pumped fluid.
- Accurately measuring the change in temperature across the pump enables the efficiency to be calculated.





Hardware

- Transducers
 - Pressure and Temperature
 - Suction and Discharge
- Power measurement
 - LV & HV capability





Hardware

- Robertson
- Primarily designed for cold, clean water applications and Safe Areas
 - -1 to 5 bar suction
 - o to 20 bar discharge
 - o 0 to 40°C
- Also.....
 - 40 bar suction
 - 300 bar discharge
 - ₀ 200°C
 - ...Thus opening up opportunities for boiler feed applications





Typical Applications/Processes

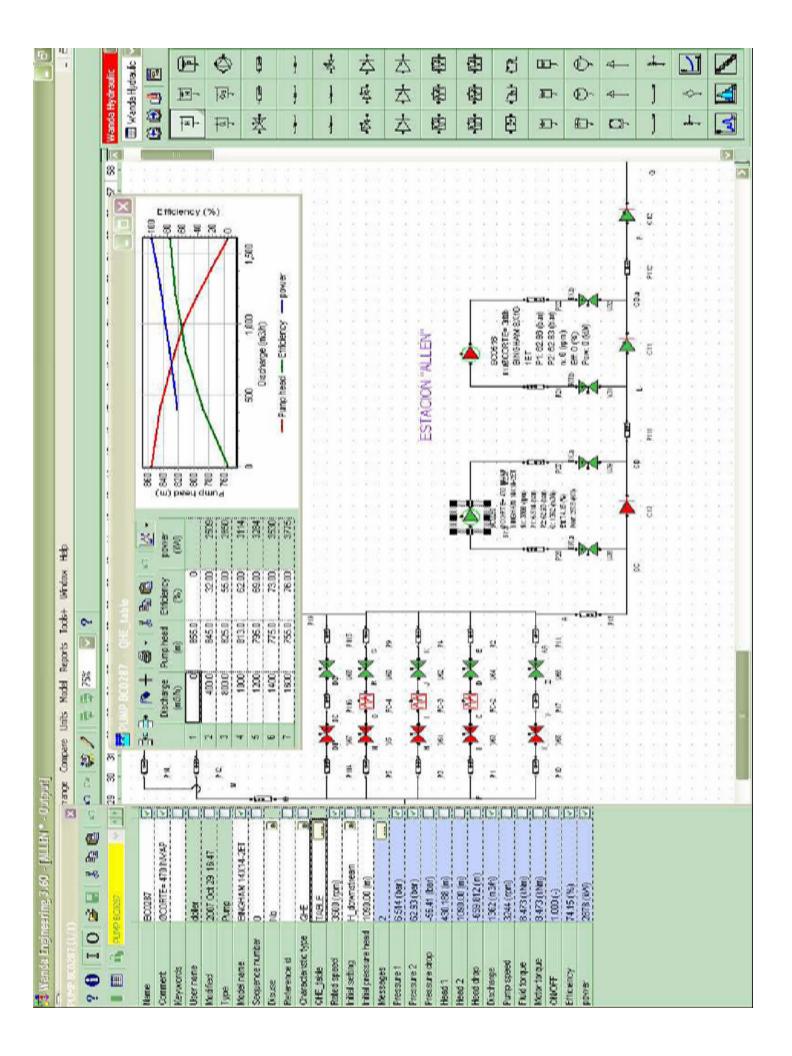
- Cooling Water Circuits Water industry
- Fire Mains
- Boiler Feed
 - o MBFP's
 - Start/Standby BFP's
 - Feed Water Booster Pumps
 - Condensate Extraction Pumps





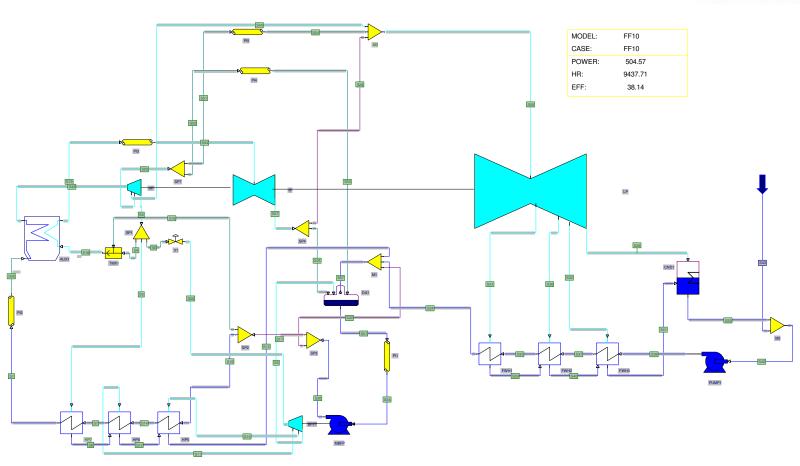
Software

- Thermometric Test Data
 - Robertson software
- System Analysis
 - Wanda3
 - Calculates system characteristics
 - The module "Pump Energy" calculates the most efficient use of pumps in a pumping station based on a delivery pattern and the system characteristic.
 - Instantly the energy use of a specific pump schedule is made visible.
 - Gatecycle
 - Heat load analysis













Recommendations

- Hydraulic Re-rates
 - Casing modifications
 - New impeller(s)
 - New pumps
- Mechanical Upgrades
 - Bearings
 - Cooling
- New Pump(s)
- Speed control commercial models
- Operational changes





Implementation

 Flowserve's opportunity to provide value added solutions





Verification

- Site testing
- Self financing remedial works
- Pay as u save